

**FROM CONCEPT  
TO COMPLETION,**  
WE HAVE IT COVERED.



**PHOENIX MECANO**

# THE BEST PRODUCT, PEOPLE, AND PROCESS.

Our commitment to building value for our customers and employees is highlighted by our ongoing creation of an environment of optimism, collaboration, and resourcefulness.





## OUR BUSINESS JOURNEY

Phoenix Mecano was founded in Frederick, Maryland in 1990 on the foundation of hard work, motivation, and the power of a simple idea. Our business continues to grow because of our industry leading knowledge, engineering expertise, and diversity of value-added services.

Here at Phoenix Mecano, we always go the extra mile, even when all you need is a few more feet! Let us implement our technical understanding, quality products, and lean processes to help solve your challenges.

From machining to screen printing to milling, anodizing, and much more, Phoenix Mecano has the capabilities that fit your specific needs and can quickly get the job finished — every time. With our extensive technical understanding and expertise, you don't have to worry about unexpected problems or delays in getting your custom solution.







## HOW THE BRANDS FORMED

Phoenix Mecano Inc. is comprised of various technology companies operating worldwide in the enclosure and industrial components sector. These subsidiaries work closely together in order to be able to provide the customer with optimized complete solutions.

**ROSE** was founded in 1969 in Porta Westfalica, Germany. In association with Phoenix Mecano AG, ROSE's business success is founded on a wide range of enclosure products, a high quality standard, constant innovation, and an exceptional level of service.

**RK Rose+Krieger** was founded in 1972, and since 1987, has belonged to Phoenix Mecano Group. Over time, our business sectors developed from the tube clamping systems of the early days: linear, connecting, profile, and modular technology.

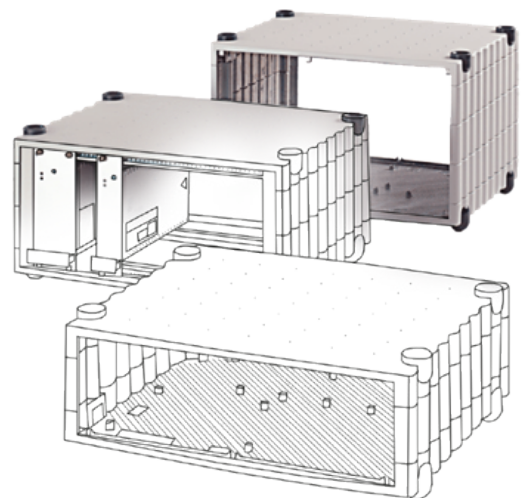
**DewertOkin** is a global manufacturer of drives and system technology that is part of the Phoenix Mecano Group. Their success is founded on the ability to adapt and develop products for a variety of applications as well as tailor-made customized system solutions.

**Orion Technologies, LLC** (Orion) has specialized in single board computer design and development since its establishment in 1990. Their main goal is to design an appropriate computing solution.

**BOPLA** has been part of Phoenix Mecano AG since 1977. For more than 40 years, our principal goal has been to achieve a combination of high-performance enclosure products, individual advice, and fast service.

**TEFELEN** became the first American company providing special low voltage and medium voltage cast resin insulated bus bar systems. Together, with Phoenix Mecano, TEFELEN works to strengthen the application of cast resin bus bar systems in America.

**W-IE-NE-R** has worked closely with nuclear physics laboratories since the 1980's. After 1992, the company became an international supplier for electronic instrumentation and in 2008, became subsidiaries of Phoenix Mecano, AG.





**WE ARE EVERYWHERE YOU NEED US.**





## THE BIGGER PICTURE

As a global leader in the enclosure and industrial components segments, our family of products is well respected and trusted by some of the world's largest companies. Whether it's medical, aerospace, alternative energy, or other sectors, we produce an extensive catalog of specialized and standard products, most of which can be customized to the specific application needs of our North American customers.

Geared towards the professional and cost-effective manufacture of niche products, our deep engineering expertise and technical knowledge put us in a frame of mind that sees our customers' bigger pictures. We're constantly improving the way in which we help our customers solve their challenges – down to the smallest detail.



# ONE COMPANY, INFINITE POSSIBILITIES.

We simplify the process, so you can focus on the big picture.





## OUR JOURNEY

Customer-centric innovation is at the heart of our core values at Phoenix Mecano. We strive to bring our customer insights to life, while simplifying and streamlining processes, to maximize efficiency. We cultivate a team-oriented culture that constantly refines ideas using the design thinking process, engineering expertise, and technical knowledge to align with the bigger picture. Phoenix Mecano is equipped to take your concept to completion!

## OUR MISSION

Our mission is to be the innovative supplier of choice; utilizing our unmatched technical expertise, quality products and streamlined processes to help engineers and designers find faster and more efficient solutions.

## OUR PEOPLE

Our people are our greatest assets, and we focus on providing opportunities for our team members to develop their skills and knowledge, so they can address customer challenges, no matter how big or small. By partnering with Phoenix Mecano, you can always consider it done. We know we'll find the perfect solution for your application—on time, on budget!





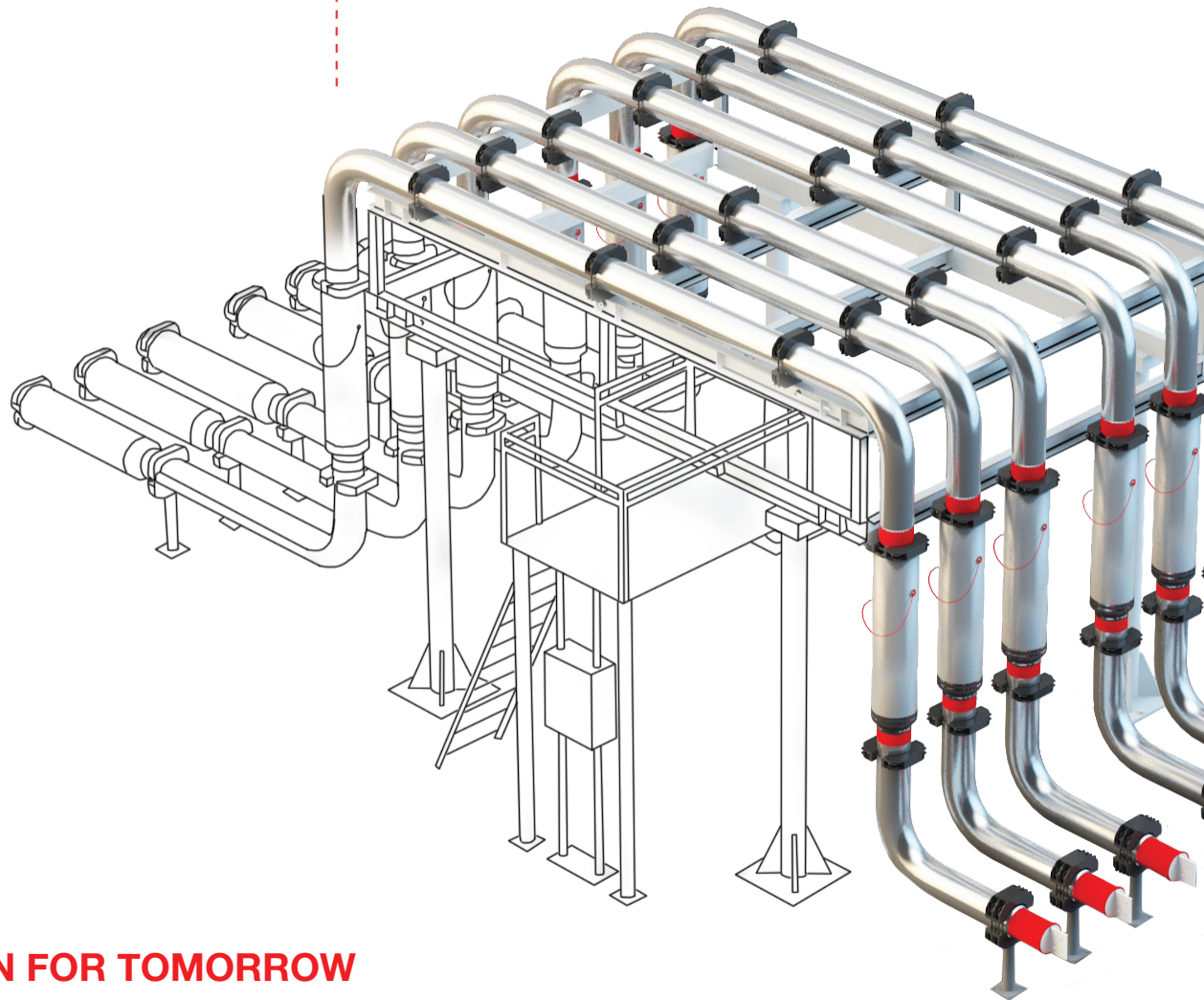


# FLEXIBILITY, QUALITY, SPEED, AND RELIABILITY.

No matter your need, job specifications or unique requests, partnering with Phoenix Mecano means you can always consider it done.







## OUR VISION FOR TOMORROW

Our core values here at Phoenix Mecano will always stay the same, but we will forever be learning, growing and improving our resources, our people and our processes. Our family of products is well respected and trusted by some of the world's largest companies. We will continue to build our relationships with those companies, as well as form new ones with other leading businesses. Our goal is to "Get, Keep, Grow" – we want to acquire new business relationships, prove our worth, and in return, both your company and Phoenix Mecano can advance.

Our vision for tomorrow is not an exact science. We're always finding ways to innovate and improve our process efficiency. Through various experiences with diverse client needs, we adapt, learn, and refine the way we do things to best serve our customers. We understand that getting the job done involves more than just teamwork, it requires a supportive and seamless team dynamic. Confide in Phoenix Mecano for your next project and experience the Phoenix Mecano advantage!



Frederick, MD | [PhoenixMecano.com](http://PhoenixMecano.com)

